



Please Note:

- Audience is muted
- We will unmute for Q&A Session at end of webinar

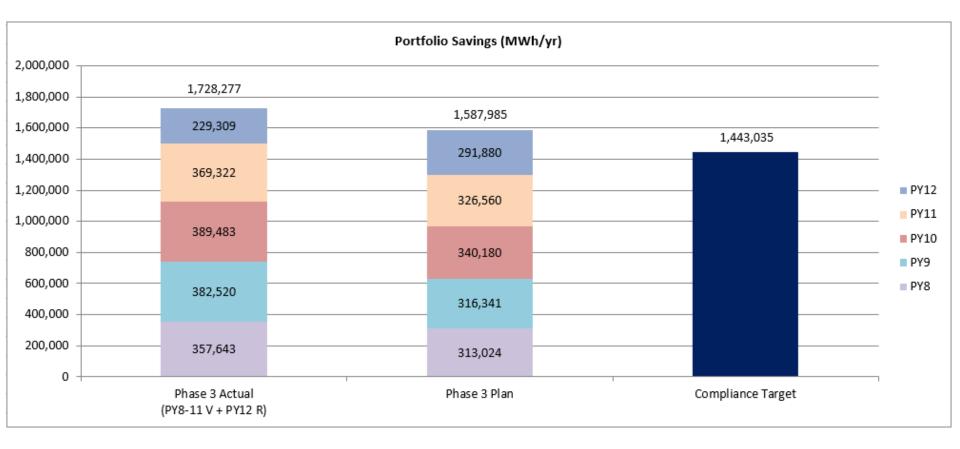


Agenda

- Overview: Dirk Chiles
- Programs Update: Chris Schoemaker
- Settlement Update: Dirk Chiles
- Question and Comment Period: All
- Closing: Dirk Chiles

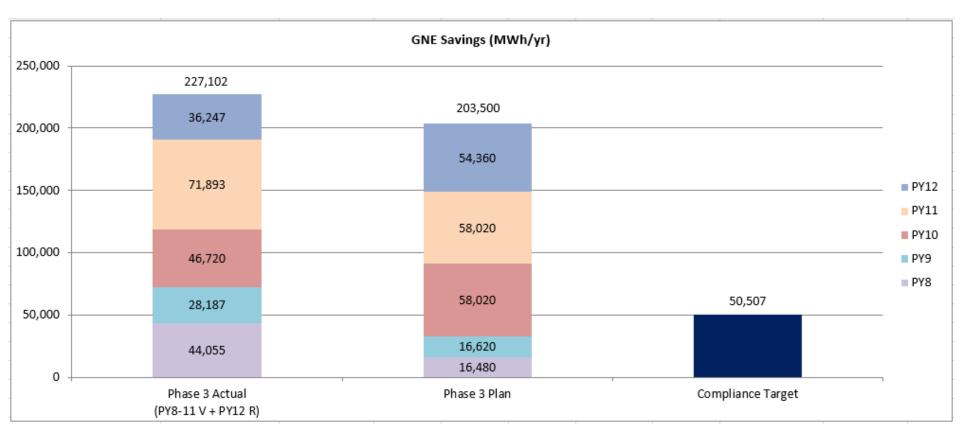


Overview: Portfolio Savings



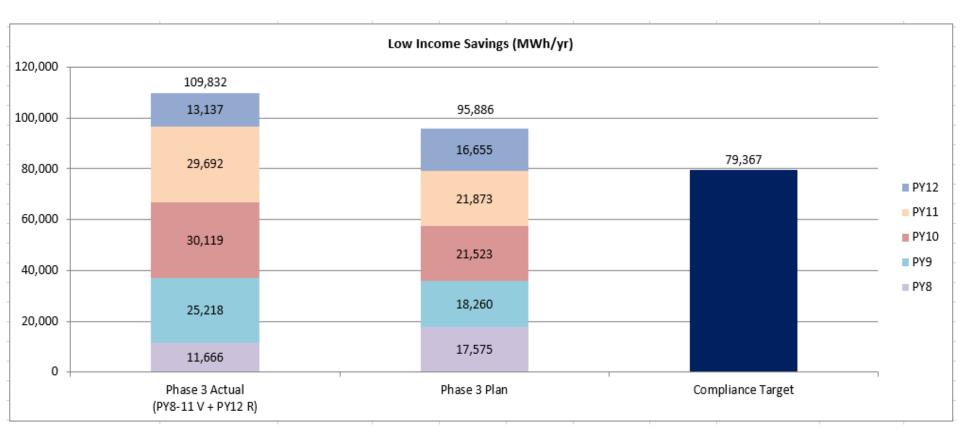


Overview: GNE Savings



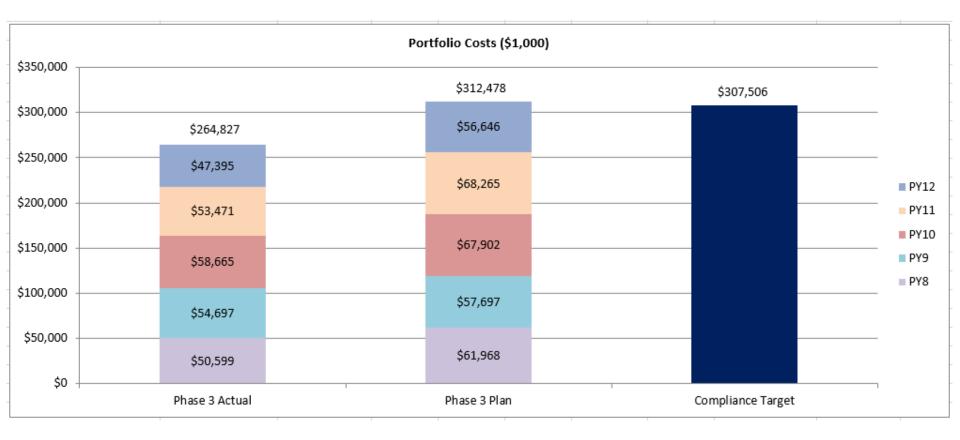


Overview: Low Income Savings



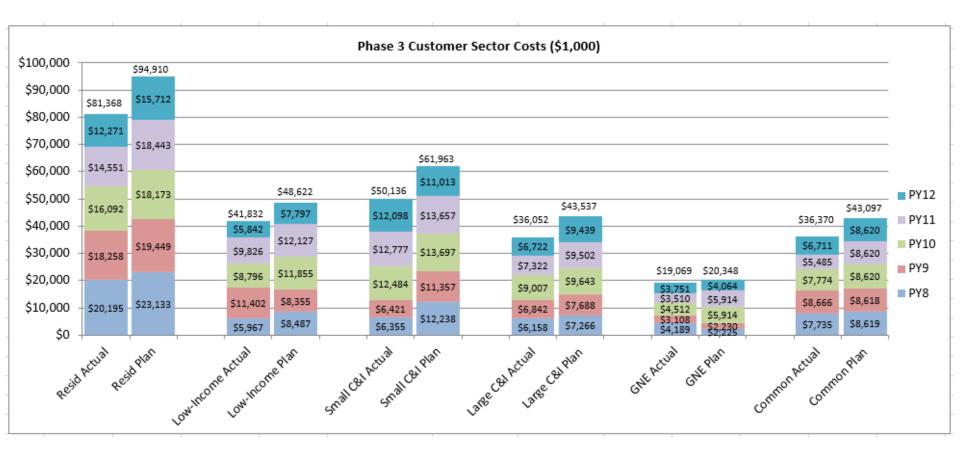


Overview: Portfolio Costs



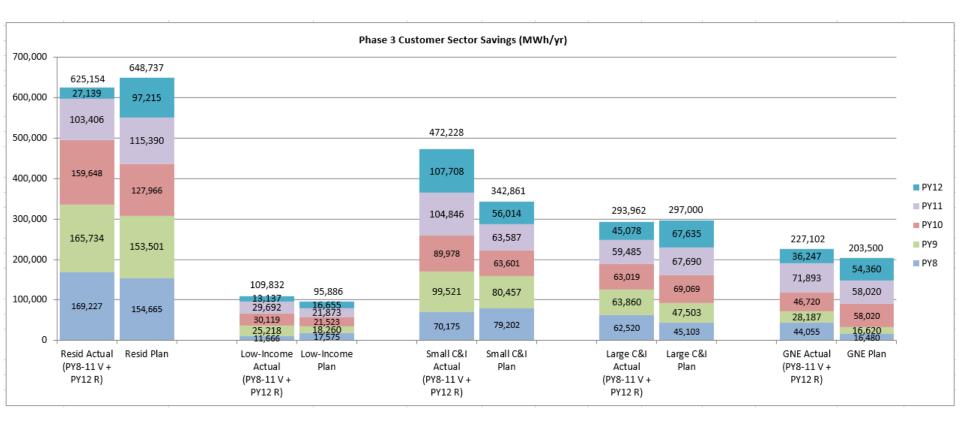


Overview: Phase 3 Costs





Overview: Phase 3 Sector Savings









Residential Programs New Homes

PY12

- 1,491 homes
- 4,282 MWh/yr. in savings
- \$1.2 million in incentives

Key Successes

- 5,050 homes PTD
- 3,000 kWh/yr. per home
- Up to \$2,500 incentives per home



Residential Program New Homes







The U.S. Environmental Protection Agency recognizes

PPL

for its outstanding commitment to energy-efficient new homes and for contributing

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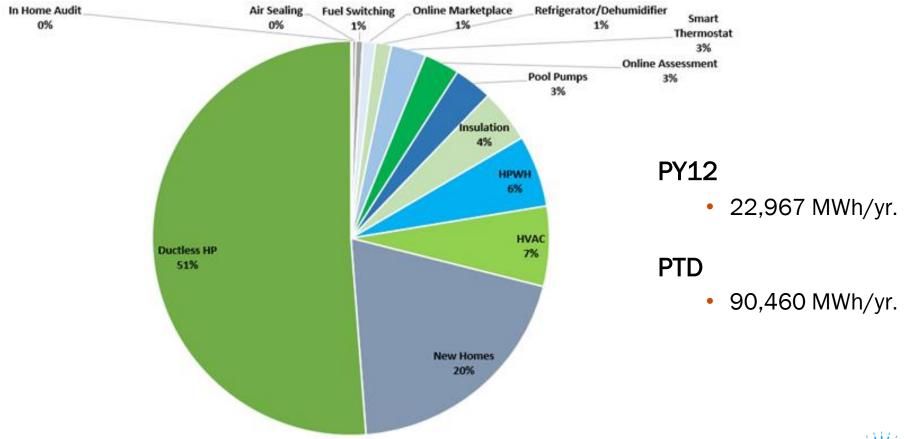
ENERGY STAR certified homes in 2020





Residential Program: Energy Efficient Homes

PY12 Savings by Measure Category



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Residential Program: Energy Star Partner of the Year

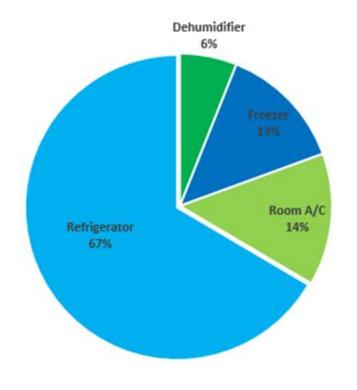




Residential Program: Appliance Recycling

PY12 Units Collected

Appliance	PY12	PTD
Refrigerators	3,590	36,908
Freezers	722	9,028
Room A/C	756	7,627
Dehumidifiers	327	3,379



*Units collected in PY12

PY12 MWh/yr.	PTD MWh/yr.
4,332	48,215



Residential Program: Appliance Recycling





Residential Program: Student Energy Education

Program	Grade Level
Bright Kids	2 nd – 3 rd
Take Action	$5^{th} - 7^{th}$
Innovation	9 th - 12 th

PY12

- 22,911 kits
- Focus on low-income schools
- Poster contest (K-8th)
- Innovation Challenge







Residential Program: Home Energy Education

PY12 MWh/yr.	PTD MWh/yr.
14,784	166,958

- 14,944 low-income participants
- Customer fatigue = Iower CSAT



Low Income Programs



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Low Income Program: WRAP PY12

Goal	Achieved
6,800	Almost 5,400

- Created virtual process following shutdowns that launched in late June 2020
- Increased leads
 - Quick Track
 - Marketing mix
- Benefits
 - Budget on track
 - High CSAT (97%)



Low Income Program: Multifamily & MMMF

- Individually-metered multifamily (IMMF)
 - PTD = 17,000 customers
 - More than 2,000 virtually
 - Phase 2 = 1,400 customers
- Master-metered multifamily (MMMF) PTD
 - 96 facilities
 - 4,900 units
 - Mostly GNE (75/25 split)
 - Challenges continue



Low Income Program: Low Income Kits & Education PY11

Goal	Achieved
8,000	15,500

- Increased kits in PY9
- Closed program 12/2019
- High CSAT (98%)





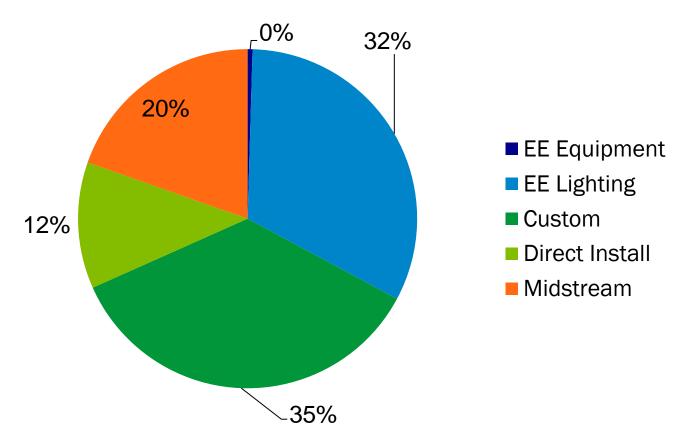
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- PY12 Program achievements
 - 194,768 MWh/yr.
 - 37,057 MWh/yr. (GNE Sector)
 - \$12,783,485 incentives
 - 8,236 total projects
 - 7,503 midstream projects
 - High CSAT (91%)

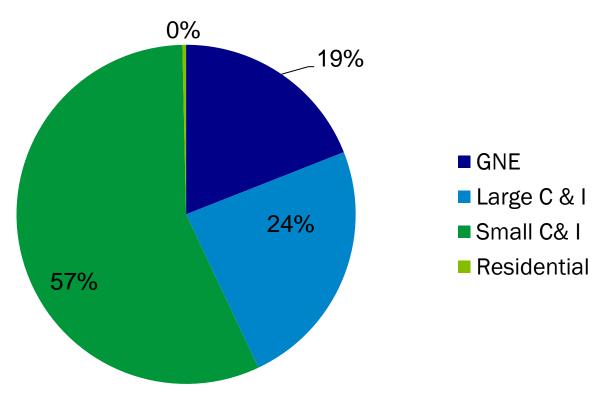


Energy Savings by Application for PY12





Energy Savings by Sector for PY12





Non-Residential: Efficient Equipment

PY12 verified savings by project type:

- Lighting
 - 565 projects
 - 84,245 MWh/yr.
- Equipment
 - 51 projects
 - 3,195 MWh/yr.
- (Includes both prescriptive and direct install)

PTD verified savings:

495,629 MWh/yr.

PY12 Incentives \$3,537,463



Non-Residential: Direct Install

PY12 verified savings for Direct Install:

- 23,494 MWh/yr.
- Roughly 27% of efficient equipment savings
 - Lighting verified savings 21,188 MWh/yr.
 - Refrigeration verified savings 2,285 MWh/yr.
 - Custom verified savings 21 MWh/yr.

PTD verified savings:

92,481 MWh/yr.

PY12 Incentives \$3,225,546



Non-Residential: Midstream

PY12 verified savings for Midstream:

- 7,503 projects
- 38,196 MWh/yr.
- 23 distributors, 80+ locations

PTD verified savings:

108,127 MWh/yr.

PY12 Incentives \$2,400,335



Non-Residential: Custom

PY12 verified savings for Custom:

- 116 projects
- 69,132 MWh/yr.
 (Included 1 CHP projects)

PTD verified savings:

• 310,705 MWh/yr.

PY12 Incentives \$3,620,141



Demand Response Program





Demand Response Program

Demand Response PY12 season

- PUC approved making PY12 Voluntary for EDCs
- 96.9 MW avg (108.4 MW PTD)
- 5events called
 - Event 1 109.6 MW avg.
 - Event 2 102.4 MW avg.
 - Event 3 76.5 MW avg.
 - Event 4 91.3 MW avg.
 - Event 5 104.7 MW avg.





Pilot Update

- Deep Energy Retrofit Pilot
- Net Zero Building Pilot



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Questions? Comments? Thank you for participating



